### William Sanchez

1800 SW 52 Av Plantation, FL 33317 (954) 695-6498 sanchezw1979@gmail.com

## **BUSINESS PROFILE**

A self-managed and result-oriented Project Manager with ten years of experience in *Project Management, Estimating, Development, Contract Negotiation/Administration, Budgeting, and Client Relations*. Experienced in managing large-scale commercial projects.

Strategic manager with strong interpersonal, communication, problem solving and decision making skills. Ability to establish and maintain strong alliances; lead and motivate teams; drive projects to successful completion; convey complex technical requirements/data; exceed customer expectations and achieve fiscal bottom-line results.

## AREAS OF EXPERTISE

# PROJECT MANAGEMENT

- Oversee all on-site project activity to ensure projects are completed on schedule, within budget, and in accordance with engineering design.
- Perform inspection of construction activities to ensure conformance with approved designs/plans.
- Coordinate and communicate between field, designers and client.
- Obtain approvals and permits for new jobs.
- Approve sub-contractor and vendor invoices.
- Ensure that construction plans are in agreement with customer expectations and identify points at which contractual obligations will have been met.
- Skilled with On Screen Take off and QuickBid.
- Estimated and created budgets for construction projects.
- Managed third party contractors including safety oversight, environmental design specification compliance, and similar construction specifications and requirements.
- Interfaced and communicated with client regarding project status and coordinated as required to resolve issues with site construction, procurement, and/or engineering.
- Reviewed engineering designs, drawings, blueprints, and other related engineering documents to identify potential problems ahead of time and proactively implement solutions.

### **OPERATIONS MANAGEMENT**

- Ensure smooth operations by creating work schedules for contractors complete with timelines, budgets and specification guidelines for construction and installation of polymer systems
- Manage contraction crews working on multi-million dollar industrial and commercial projects, ensuring high level of workmanship and effective utilization of labor, materials and equipment
- Select, interview and recruit new contracting crews and orient them on company's policies and quality control standards related to all type of industrial and commercial installations
- Conduct on-site meetings to discuss project progress with crews and troubleshoot and resolve any issues/problems impeding smooth workflow or project deadlines
- Determine yearly price increases and profit margins for products by evaluating competitive pricing structures and market acceptance for price increases

## **EMPLOYMENT**

PAR DRYWALL & PAINTING LLC

Project Manager

WARWICK CONSTRUCTION

Assistant project Manager

**HOLLIS & SPANN INC** 

Project Manager

J RAYMOND CONSTRUCTION

Assistant project Manager

**B&B INTERIOR SYSTEM** 

Project Manager Superintendent

**EDUCATION** 

**High School Diploma** Miami Senior High School

**COMPUTER SKILLS & OTHER TECHNICAL TRAINING** 

**Titan American Inc.** 

Stucco 101- Water Resistant Structures

**Associated Builders & Contractors Institute Inc.** 30 HOURS OSHA Outreach Program for Construction

**South Florida Chapter** 

Blue Print reading Class 2007

**Atlantic Technical Center** 

Carpentry

Florida Department of Education

Carpenter

- Microsoft Office Word, Excel and Outlook
- On Screen Take off and QuickBid
- Speak, Read & Write English and Spanish

**REFERENCES** 

Available Upon Request

Miami / Fort Lauderdale, FL March 2020 - Present

Miami / Fort Lauderdale, FL

September 2017 – January 2020

Fort Lauderdale, FL March 2015 - June 2017

Fort Lauderdale, FL

September 2010 – January 2014

Fort Lauderdale, FL May 2007 – July 2010 March 2004 - May 2007

> Miami, FL 1998

Ft Lauderdale, FL

Ft Lauderdale, FL