

R. Murrell Perry	9772 Southwest 1st Street Plantation, Florida 33324
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Phone (954)-424-3410, Mobile (954)495-7804

rmurrellperry@gmail.com

Dear :

In the interest of exploring Management opportunities, I am enclosing my resume briefly describing my qualifications and credentials for your consideration for a position as Vice President of Operations or Project Executive.

Today's survival during this economic truly depends on having talented leaders that can deliver bottom line results. With valuable experience in the management of Construction Operations, my career has accelerated based upon my ability to deliver results despite financial, market and organizational challenges. Areas of strength encompass:

- Operations and Administration
- Policy and Procedures Development
- Negotiation of Contracts, both Owner and Subcontract
- Operating and Capital Budgets
- Process Development
- Organizational Development/Change Management
- Well-developed Vital Network of Business/Industry Contacts
- Strategic Thinker and Visionary Leader

I am a performance-oriented manager, driven by goals, timeframes and quantifiable benchmarks. I would like to provide services to an organization where I will have the opportunity to make a significant contribution. My extensive proven ability to increase revenues combined with my operations experience, makes me a strong candidate to provide professional management to your company.

I am highly productive, profit-oriented and service-committed. Aware of the quality of your corporation, I would be delighted to speak with you about potential opportunities. Please contact me to arrange an interview.

Thank you for your consideration. I look forward to our conversation.

Respectfully yours,

R. Murrell Perry

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Enclosure: Resume

R. Murrell Perry9772 Southwest 1st Street
Plantation, Florida 33324Home Phone 954-424-3410, Mobile 954-495-7804
rmurrellperry@gmail.com**PROFILE**

- **Vice President/Senior-level Operations Management and Construction Professional** with experience in diverse business environments and multi-site administration.
- **Versatile, articulate and profit-minded executive** with over 30 years experience encompassing Project Management experience as well as operations and administration experience in all areas of the Construction Industry.
- **Areas of expertise include**
 - ☐ Negotiation of Owner Contracts/Subcontracts
 - ☐ Cost Control Measures
 - ☐ Management of Key Financial and other Performance Indicators
 - ☐ Process Development/Administration
 - ☐ Organizational Development/Change Management
 - ☐ Operating and Capital Budgets
 - ☐ RFP and Project Presentation
 - ☐ Strategic Planning
 - ☐ Evaluating Critical Business Needs
- **Consistent record of increasing revenues and well-developed vital network of business/industry contacts** instrumental in the negotiation of contracts and development of strategic partnerships.
- **Seasoned staff manager and developer.** Successfully hires, directs and motivates individuals and cross-functional teams to produce optimum results in pursuit of organizational goals. A team player able to build consensus and effectively communicate business strategies.
- **Strategic thinker** experienced in executing key business solutions in support of organizational dynamics and company business objectives. Developed short- and long-term tactical business operations plans, set corporate direction and managed program implementations for aggressive growth.
- **Proven record** of developing inventive, cost-effective profit and revenue growth strategies while bearing full profit and loss accountability. Positively impacts the bottom line through effective development of financial models, budget management and establishing profitable business units.

EXPERIENCE02-19-Present **CRITICAL PATH CONSTRUCTION, INC.**
Miami, Florida**DIRECTOR OF OPERATIONS**

Directly responsible and accountable for planning, directing, and coordinating all Projects related administrative and field activities through the Project Team or personally, as necessary, to complete all Projects on time and within budget parameters, and in accordance with our clients' specific needs and concerns. Provides effective leadership in the development of all operational policies, procedures and programs assigned. Communicates openly and honestly; works diligently toward building long-lasting, non- adversarial, relationships with all internal and external customers. In addition, he or she consistently works toward developing a spirit of cooperation and mutual respect with all Project stakeholders, by adhering to MDS Guiding Principles. Responsibilities included Pre-Construction , Business Development , Project Life Cycle , Personnel recruitment & training, Development of Policy and Producers and member of Executive Team Leadership.

Projects at Critical Path Construction

- Convention Center Park -10 million
- Flamingo Park Phase 1- 2.3 million
- Carl Fisher Clubhouse Renovation – 4 million
- Key Biscayne Park- 2 million
- G.H Fink Studio Renovation – 2 million

02-16-11-19 **MDS BUILDERS , INC.**
Boca Raton, Florida

VP-DIRECTOR OF OPERATIONS

Directly responsible and accountable for planning, directing, and coordinating all Projects related administrative and field activities through the Project Team or personally, as necessary, to complete all Projects on time and within budget parameters, and in accordance with our clients' specific needs and concerns. Provides effective leadership in the development of all operational policies, procedures and programs assigned. Communicates openly and honestly; works diligently toward building long-lasting, non- adversarial, relationships with all internal and external customers. In addition, he or she consistently works toward developing a spirit of cooperation and mutual respect with all Project stakeholders, by adhering to MDS Guiding Principles. Responsibilities included Pre-Construction , Business Development , Project Life Cycle , Personnel recruitment & training, Development of Policy and Producers and member of Executive Team Leadership.

Projects at MDS Builders, Inc

- Audi North Miami - 27 million
- Boca Swim & Racquet Club – 5 million
- 501 Village Blvd – 4 million
- Kia of Austin, Texas 2.5 –million
- Burlington Self Storage- Pre-construction -12 million
- Boca Bayou Renovations (CM)- 21 million

4-14-2-16 **THORNTON CONSTRUCTION COMPANY, INC.**
Miami Florida

PROJECT EXECUTIVE

Directly responsible and accountable for planning, directing, and coordinating all Project-related administrative and field activities through the Project Team or personally, as necessary, to complete all assigned Projects on time and within budget parameters, and in accordance with our clients' specific needs and concerns. Provides effective leadership in the development of all operational policies, procedures and programs assigned. Communicates openly and honestly; works diligently toward building long-lasting, non-adversarial, relationships with all internal and external customers. In addition, he or she consistently works toward developing a spirit of cooperation and mutual respect with all Project stakeholders, by adhering to Thornton Construction Company's Mission Statement and Guiding Principles. Spend approximately 30% of time on business development and remainder in operations and leadership of assigned Project

Projects at Thornton Construction Company

- Kai Residences- 18 million
- BCAD Canopies – 7 million
- Key Biscayne Elementary – 2 million
- Monarch Hotel – 19 million
- Bay Harbor 1- 15 million
- Vista Condominium 11 million (In Pre-Con)

9-13-4-14 **MUNLLIA CONSTRUCTION MANAGEMENT**
Miami/Fort Lauderdale, Florida

OPERATIONS MANAGER, BROWARD AND PALM BEACH COUNTIES

Over all responsibility, guidance and overview of entire life cycle of multiple Projects. Plan and conduct Business Development strategies for Broward and Palm Beach Counties , Pre-Construction and assist in the development of qualifications and RFP submittals, estimating general conditions and trades. Plan and lead Project operations including logistics and personnel planning, schedule development, financial forecast

and closeout
for multiple Projects.

Projects progress and completed at MCM:

Miramar Readiness Center – Dept of Army Affairs – In Construction- 20 million
Miramar Police Headquarters – City of Miramar – 28 million Pre-Con Not Awarded to MCM
Pembroke Pines Civic Center/City Hall-City of Pembroke Pines -Pre-Con - 52 million final
selection Fort Lauderdale Airport – Broward County Aviation – 16 million-In Qualifications
Phase

02-05- 7-13 **KAUFMAN LYNN, CONSTRUCTION INC.**

Boca Raton, Florida

VICE PRESIDENT OF OPERATIONS

Over all responsibility, guidance and overview of entire life cycle of multiple Projects. Oversight and participates in Business Development, estimating, logistics, planning, scheduling and execution for multiple Projects.

- Final review of Project proposal and estimate and conduct final negotiations with clients
- Oversight and planning of Project staff requirements, budgets, procedures and other resources allocations. Involve with development of RFP's and shortlist presentations.
- Oversees development of project work plans, work assignments and personnel training.
- Participates in company personnel recruitment.
- Oversight and review all reports or other information to ensure the progress of each Project. Modifies Project work plans , schedules as required
- Establishes and monitors project staff work plan and assigns duties, responsibilities, and level of authority to each member of the project staff.
- Oversight and guidance of the purchasing process for each Project.
- Oversight and guidance of Project Administration; submittal, RFI and change orders processes
- Complete financial responsibility from start to finish of all project assigned.

Projects progress and completed at Kaufman Lynn Construction Company:

- Broward College Southwest Center Design Build- 21 million
- Miami-Dade College – Academic Service Center – 25million
- SBBC Fort Lauderdale H.S – 16 million
- MDC-Freedom Tower Renovation – 7 million
- Broward College - Building 6 – 6 million
- Temple Beth Shalom Phases 2 & 3 – 10 million
- Adventura Charter School Design Build – 5million
- Memorial Healthcare System – 1 million of various Projects
- Boca Raton Regional Hospital Oxygen Farm- 2 million
- Ockawee Middle School Expansion- 8million
- Lake Worth Middle School Expansion- 7 million
- Florida Atlantic Library Expansion – 5million
- Florida Atlantic Football Stadium Parking Garage Pre-Con – 13 million
- School District Palm Beach County – Facilities Operations – 4 million
- CM At Risk Projects under 2 million dollars at FIU, FAU, Palm Beach SC , MDC, Broward College.

6-4 – 01-05 **PAVARINI CONSTRUCTION, CO. (SE)**

Miami Lakes, Florida

PROJECT EXECUTIVE

Over all responsibility, guidance and overview of entire life cycle of multiple Projects.

Oversight and participates in Business Development, estimating, logistics, planning, scheduling and execution for multiple Projects.

- Final review of Project proposal and estimate and conduct final negotiations with clients
- Oversight and planning of Project staff requirements , budgets, procedures and other resources allocations
- Oversees development of project work plans, work assignments and personnel training.
- Participates in company personnel recruitment.
- Oversight and review all reports or other information required by management to ensure the progress of each Project. Modifies Project work plans , schedules as required
- Establishes and monitors project staff work plan and assigns duties, responsibilities, and level of authority to each member of the project staff.
- Oversight and guidance of the purchasing process for each Project.
- Oversight and guidance of Project Administration; submittal, RFI and change orders processes

Projects progress at Pavarini Construction Company:

- 55 Merrick Way - 42 million dollars

07-00 - 06-04

MILLER CONSTRUCTION COMPANY

Fort Lauderdale, Florida

OPERATIONS MANAGER

Directly responsible and accountable for planning, directing, and coordinating all Project-related administrative and field activities through the Project Team or personally, as necessary, to complete all assigned Projects on time and within budget parameters, and in accordance with our clients' specific needs and concerns. Provides effective leadership in the development of all operational policies, procedures and programs assigned. Communicates openly and honestly; works diligently toward building long-lasting, non- adversarial, relationships with all internal and external customers. In addition, he or she consistently works toward developing a spirit of cooperation and mutual respect with all Project stakeholders, by adhering to Miller Construction Company's Mission Statement and Guiding Principles.

Projects completed at Miller Construction Company:

- Riverside Hotel - 25 million dollars
- Future Metals - 5 million dollars
- International Art Institute - 15 million dollars
- Iron Mountain Storage – 5 million dollars
- Various other projects

1-99 - 07-00

JAMES A. CUMMINGS, INC

Fort Lauderdale, Florida

SENIOR PROJECT MANAGER

Perform all the same duties as I did at Beauchamp Construction Company on multiple projects with added duties of pre-construction work for CM at Risk projects.

Projects completed at James A. Cummings Inc:

Hialeah High School Renovation – 5 million dollars

- Pricing of our Dade County School Board Projects under CM @ Risk Program- 20 million dollars

09/94 – 12-98

BEUACHAMP CONSTRUCTION COMPANY

Coral Gables, Florida

SENIOR PROJECT MANAGER

As the Senior Project Manager I report to the Vice President of Operation and the President of Beauchamp Construction Company. My function as Senior Project Manager is to oversee, coordinate and manage the organization of multiple projects in order to complete the Work on schedule, within budget and to the quality workmanship specified. I represent Beauchamp Construction Company on the Owner, Architect, and Builder team. Provide leadership and maintain effective and harmonious working relationships with all those involved in the project, especially with the Project Manager and any assistants, the Owner and the Architect. Establish and manage the administrative procedures for the project which conform to the established policies and procedures of Beauchamp Construction Company. Assure that each individual and his or her supervisor are aware of, and have a common understanding of, the individual's functions and responsibilities and are effectively performing them. Assure that those individuals whose functions require knowledge and understanding of the general contract and subcontract requirements receive and understand that information. See that all applications for payment to Owners are properly submitted, payments are promptly received

and funds are properly disbursed. Keep management informed as to the progress of the projects, their financial status, and current relations with Owner and Architect, and to provide support and assistance as required to the Project Manager to insure the success of the projects.

Projects completed at Beauchamp Construction Company:

- Hialeah Miami Lakes Senior High School-Hialeah, FL - 9.5 million dollars
- Royal Palm Apts. - Miami, FL - 4.2 million dollars
- Nautilus Middle School Park - Miami Beach, FL - 1.1 million dollars
- Buena Vista Elementary School - Miami, FL - 11 million dollars
- Santa Clara Elementary School - Miami, FL - 11 million dollars
- Intracoastal Tower Public Spaces Renovation- North Miami Beach, FL - 6.0 million (under construction)
- Anchor Place Shops and Parking Garage- Miami Beach, FL - 9.7 million dollars.

11/87 - 09/94

FEDERAL CONSTRUCTION CO / TRAFALGER HOUSE CONSTRUCTION USA - Miami, Florida**PROJECT MANAGER**

Responsible for budget, estimate, change orders, contract administration, review and approval of subcontractor billing. Preparation of owner billing, budget projection, specification review and update, drawing reviews, general coordination and supervision and liaison between owner and Federal Construction. Preparation and administration of bid packages.

Projects Completed at Federal Construction Company:

- Jackson Memorial Hospital, Miami, Florida
- 7.5 million dollar miscellaneous construction contract
- Amusement Center, Miami, FL - 2.0 million dollars
- Hurricane Andrew Projects, Miami, FL-1.0 million dollars
- Sylvester Cancer Center, Miami, FL - 17.5 million dollars
- Riverside Hospital, New Port Richey, FL - 9.0 million dollars
- Hyatt Regency, Grand Cayman BWI - 4.0 million dollar renovation

10/86 - 10/87

**FEDERAL CONSTRUCTION COMPANY, INC.
Titusville, Florida****PROJECT ENGINEER**

20 million dollar Titan Recovery Program CCAFA. Reported to and assisted

Project Manager in project administration. Review and approval of contract documents, subcontractor submittal review and approval, review and approval of subcontractor billings. Scheduling, budget control and contract administration, audit contracts for compliance with FAR and DAR regulations. Procurement of materials, design and engineering of specialized projects within major projects.

08/85 - 10/86

CITRECH, INC.
Orlando, Florida

PROJECT MANAGER / SUPERINTENDENT

- In charge of 1.7 million dollars of mechanical construction at NASA Langley Research Center and Langley Air Force Base, Hampton, Virginia.

04/84 - 08/86

REINHOLD CONSTRUCTION COMPANY Cocoa, Florida

CONTRACTOR / QUALITY CONTROL ENGINEER

- 6 million dollar technical operations building for Navy at Cape Canaveral Air Force Station.

CONTRACTOR / QUALITY CONTROL ENGINEER CONT.

- Coordination of subcontractors (Mechanical, Civil, Structural, Electrical, and Architectural). Plan review, design analysis, and problem solution. Cost control, product and material submittals to government, i.e.: Navy. Knowledge of government construction methods, auditing and operation. Site inspection, all site testing and knowledge of special construction techniques and government specifications.

11/83 - 04/84

ALLIED TIRES
Melbourne, Florida
ASSISTANT MANAGER
Retail Sales

09/82 - 10/83

WOODLAKE REALTY Palm Bay, Florida

REAL ESTATE SALES

02/73 - 08/82

GENERAL DEVELOPMENT UTILITIES Palm Bay, Florida

ENGINEER (2 years)

Oversee sewer and water construction, sewer and water plant construction, contract administration, engineering inspection and design approval. Safety Director for entire development. Planner for future utilities development and assisted in permitting for DER and PSC Engineering liaison between local and county governments.

SUPERINTENDENT (2 years)

Water distribution system sewer collection systems, gas system, and Cross-Connection Control Engineer.

EDUCATION:

NOVA SOUTHEASTERN UNIVERSITY-Fort Lauderdale, Fla.
Master Business Administration, June 00 – 3.75 GPA

UNIVERSITY OF CENTRAL FLORIDA - Orlando, Fla.
Bachelor of Science in Engineering / Environmental Engineering

Broad applied engineering curriculum with individual specialization in environmental systems. April 1983. 2.95 GPA

BREVARD COMMUNITY COLLEGE - Cocoa, Fla.
AA in Environmental Engineer Control Technology- May 1979

LEED Associate

BOARD OF DIRECTORS – Associated Building Contractors

Toastmasters – Fort Lauderdale Early Bird Chapter

References Available Upon Request
