

**Danny Paryzer**

Sunny Isles Beach, FL  
Date of birth: 08/18/1975  
Dual nationality: BR,USA  
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**SUMMARY OF QUALIFICATIONS**

- Eighteen years of experience in residential and commercial real estate projects and investor relations
- Experienced negotiator, able to define and analyze product to be launched and financial feasibility
- Skilled in company management related to planning, sales, marketing and pricing
- Able to supervise staff and create teams
- Strategic planner in regard to sales, management, advertising and marketing
- Manage the development of preliminary design as well as optimizing time and costs
- Skillfully address all legal issues that arise, negotiate contracts and work with contractors and suppliers
- Fluent in English, conversant in Portuguese, Spanish and Hebrew

**ACHIEVEMENTS**

- ✓ Achieved in excess of 1B in sales value of real estate launches with 114,000 sq. meters of land
- ✓ Reduced budget by 5% and costs by 25%
- ✓ Prepared and negotiated merger of two companies
- ✓ Business Partnership Development with Agra/ BKO, Cyrela, MSB Sanches, SKR, Taormina, Tecnisa, WDS with in excess of 503 MM in Potential Sales Value
- ✓ Negotiated and implemented merger of 2 companies, i.e., Frema and Brazil Brokers

**EDUCATION**

**M.A., in Business Administration and Marketing** (equivalent) 1998  
FMU – Faculdades Metropolitanas Unidas, Sao Paulo, Brazil

**PROFESSIONAL EXPERIENCE**

**Supervisor:** US Census Bureau July-2020

**Commercial Director:** HBC CERTIFICATE, Miami, USA 2015-2020

- Certification of buildings, residential, commercial, and hotel
- Managed projects from land purchase to completion and sale

**Commercial Director:** The Blue Rock, Tampa, USA 2012-2015

- Kitchen Countertops – Quartz, Granite, Marble Stone,
- Managed projects from builders and customer service

**Commercial Director,** PGG Development, Sao Paulo, Brazil 2005-2012

- Developer of small enterprises and high standard
- Managed projects from land purchase to completion and sale

**Development Director,** Frema Real Estate Consulting, Sao Paulo, Brazil 2002-2005

**Prior to 2002**

**Business Manager,** Prime Home Real Estate Consulting

**Retail and Wholesale Manager,** Junkanoo Import and Export, Sao Paulo, Brazil

**REFERENCE**

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